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                     UNITED STATES DISTRICT COURT
                    FOR THE DISTRICT OF NEW JERSEY
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                                   CIVIL ACTION NUMBER:
    IN RE:
           VALSARTAN, LOSARTAN,
 4
    AND IRBESARTAN PRODUCTS
                                   1:19-md-02875-RBK-KW
    LIABILITY LITIGATION
 5
                                   STATUS CONFERENCE
                                    (Via telephone)
 6
         Thursday, June 10, 2021
 7
         Commencing at 11:00 a.m.
 8
    BEFORE:
                        SPECIAL MASTER,
                        THE HONORABLE THOMAS I. VANASKIE
 9
    APPEARANCES:
10
         GOLOMB & HONIK PC
11
         BY: DAVID JOHN STANOCH, ESQUIRE
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17
         BARNES & THORNBURG LLP
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20
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               Karen Friedlander, Official Court Reporter
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                             (856) 756-0160
24
             Proceedings recorded by mechanical stenography;
          transcript produced by computer-aided transcription.
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             (ALL PARTIES VIA TELECONFERENCE, June 10, 2021,
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    11:00 a.m.)
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             THE COURT: We have a very narrow issue this morning,
    and I wanted to get it resolved. That's why I scheduled this
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 5
    on fairly short notice.
 6
             Who will be addressing this matter for the
 7
    plaintiffs?
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             That is, as I understand it, the issue to be resolved
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    is the timing for production of documents in response to the
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    approved production request.
11
             So, I guess, who will be addressing this issue for
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    plaintiffs?
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             MR STANOCH: Good morning, Your Honor. This is David
14
    Stanoch. I will be addressing the issue for plaintiffs. And
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    you are correct from our perspective of the narrow issue for
16
    today.
17
             THE COURT: All right.
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             MS. RICHER: And good morning, Your Honor. This is
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    Kristen -- I'm sorry, Your Honor. This is Kristen Richer from
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    Barnes & Thornburg on behalf of the pharmacy defendants.
21
             THE COURT: Okay. So you'll be addressing this for
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    the pharmacy defendants.
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             Do we have somebody on for the wholesaler defendants?
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             MR. GEOPPINGER: Yes, Your Honor. Jeff Geoppinger on
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    behalf of the wholesaler defendants.
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             THE COURT: All right. And, Ms. Richer,
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    Mr. Geoppinger, do you agree I've accurately summarized the
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    issues to be resolved today?
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             MR. GEOPPINGER: Yes, Your Honor.
             MS. RICHER: Yes, Your Honor. We've reached out to
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 6
    discuss the issue of the timing of our productions.
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             THE COURT: Okay. So as I understand it, the
    plaintiffs are seeking to have production complete within 30
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    days of the entry of these requests, and both the wholesaler
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    and the retailer defendants are looking for 90 days; rolling
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    production starting in 30 days to be substantially completed
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    in 90 days.
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             Ms. Richer, is that correct?
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             MS. RICHER: Yes, Your Honor. Although, if I may,
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    you know, I wanted to say, you know, we appreciate the Court's
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    time and assistance on the question of this issue, and we
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    regret that we had to ask Your Honor to intervene.
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             You know, we had briefed the issue of the timing of
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    productions at the last case management conference, and the
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    hope was there that plaintiffs would either agree or, if they
21
    did not, we could discuss it with the Court at the last
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    conference and come out of that conference with a decision.
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             You know, to give you some background on this,
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    Mr. Stanoch sent the draft order earlier this week. And when
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    the pharmacy defendants added it to include our initial
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proposal on timing, which was the 90 days with rolling production to start at 30 days out, we got an e-mail asking if that was really our position and directing us to reconsider.

In response to that, we explained that it was, and that it had been our position. And we emailed a couple of times to offer to meet and confer on it immediately. offered to have anyone call my cell so that we could discuss, and plaintiffs appeared to be uninterested in meeting and conferring on it and then had mailed the Court instead. that's how we got here.

You're right that the plaintiffs' concern appears to be one of timing, that 90 days puts us too close to the current close of Phase 2 discovery on October 1st.

I'll sav that we're not insensitive to that concern. That's why we offered to do the rolling productions; you know, that that structure is also consistent with what was done the last round.

And we do think that there are some things here that can be produced relatively quickly. For example, we have previously produced supply agreements, which we've agreed to produce in the last redacted form, and it may be that current versions of certain inventory management policy are relatively straightforward to obtain.

There are other items that we anticipate that will be more difficult to produce here. You know, to just sort of run

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through them, older or other versions of supplier services agreements that were not previously produced, the way that we came to produce supply agreements previously was because we were required to produce indemnity provisions that we were relying on, and several pharmacies, you know, also produced certain regs and warranties. I think the current request, as drafted, is a little bit broader and more fulsome, and so there are pharmacies that have to go search and see if there are other agreements that need to be produced here. Historic versions of inventory management policies, which I'll tell the Court that we found quite difficult to produce in the last round. It's not always easy to track down older versions of policies. And then there's a request regarding org charts or identification of persons responsible for certain key pharmacy business functions, and some of that we anticipate taking some time to track down those individuals. So, you know, that was what drove the initial proposal. We still do have some concerns regarding the timing, and we certainly have a concern with plaintiffs' proposal regarding 30 days. You know, however, in light of plaintiffs' position,

we've conferred with the wholesalers, and I think our group

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    and the wholesalers are willing to try to get this all done in
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    60 days instead, this rolling production 30 days and 60 days
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    out.
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             You know, candidly, I wish we could have discussed
    this with plaintiffs, but that's not where we are right now.
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 6
    And we did want to try to propose a compromise here to move
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    things along and to hopefully not burden the Court too much
    with this issue.
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             THE COURT: Well, thank you for that. I appreciate
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    that.
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             Mr. Geoppinger, did you want to be heard on this
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    before I rule on Mr. Stanoch's position?
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             MR. GEOPPINGER: Yes, Your Honor.
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             With respect to the wholesalers, I mean, our --
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    obviously, as Ms. Richer mentioned, that we're agreeable to,
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    you know, compromising and doing a 60-day thing.
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             And one of the requests to us involves the supply
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    agreements as -- and you'll note in the request there's, you
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    know, some language about not having to reproduce documents
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    that have already been produced, and that means those kinds of
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    agreements that are going to be produced by the retail
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    pharmacy defendants, if they haven't already been produced,
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    and those that have -- and as far as I understand, they have
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    already been produced from the manufacturer defendants.
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So what I'm just trying to say is there's sort of

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a -- what we have to do and the extent we have to do it is
kind of triggered by what's going on above and below us. So
that's another way of saying, we just -- we're sort of in step
here with the pharmacies. When they can get it done, that's
going to inform us as to what we need to get done in terms of
those agreements.
         So, you know, we'd ask the same amount of time.
         THE COURT: Okay. Mr. Stanoch?
                       Thank you, Your Honor.
                                               I'll be brief.
         MR. STANOCH:
         We believe that the response time for the production
should still be 30 days. We appreciate the 60, but we still
believe it should be 30 for a few reasons.
         Number 1. As Your Honor knows, the presumptive time
for response is, under the rules, is 30 days, which we believe
should apply here. That's, in fact, the same time period
Magistrate Judge Schneider's original order of July 10, 2020,
set for the first sets of approved requests to these
defendants.
         Further, the sets of requests approved by the
defendants themselves here do not make reference to any 90-day
response deadline. We never heard about a 90-day request
until the retailers submitted their CMC letters. In fact, the
responses agreed to by the parties merely state they'll be
responded to consistent with Rule 34 and Local Rule 34.1.
         Number 2. Your Honor, the current Phase 2 discovery
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deadline is October 4th. Even under the new 60-day proposal by the downstream defendants, that leaves precious little time for the plaintiffs to review the documents, address any deficiencies, and perhaps, most importantly, schedule and conduct depositions of the wholesaler/retailer pharmacy 30(b)(6) witnesses. Number 3. There's no surprise or hardship, Your Honor, to the downstream defendants here. They knew about these draft requests since December 2020. In the ensuing six months, the requests were sharply narrowed to only a handful of noncustodial or sufficient-to-show requests. We're talking about sufficient-to-show work charts and inventory policy and lesser redacted versions of agreements between the parties. There's only so many parties here, there's only going to be so many agreements. To say that they need 90 or now 60 days to start doing this de minimus work, in our view, confirms what plaintiffs have feared all along, Your Honor. That the six months between our serving the draft request in December 2020 and now has essentially been lost time. And, you know, I'm loathe to get into it, Your Honor, but I'll touch on it just because Ms. Richer has brought it up numerous times. We did not address the 90 days they are requesting in our CMC letter, Your Honor, because they never told us that.

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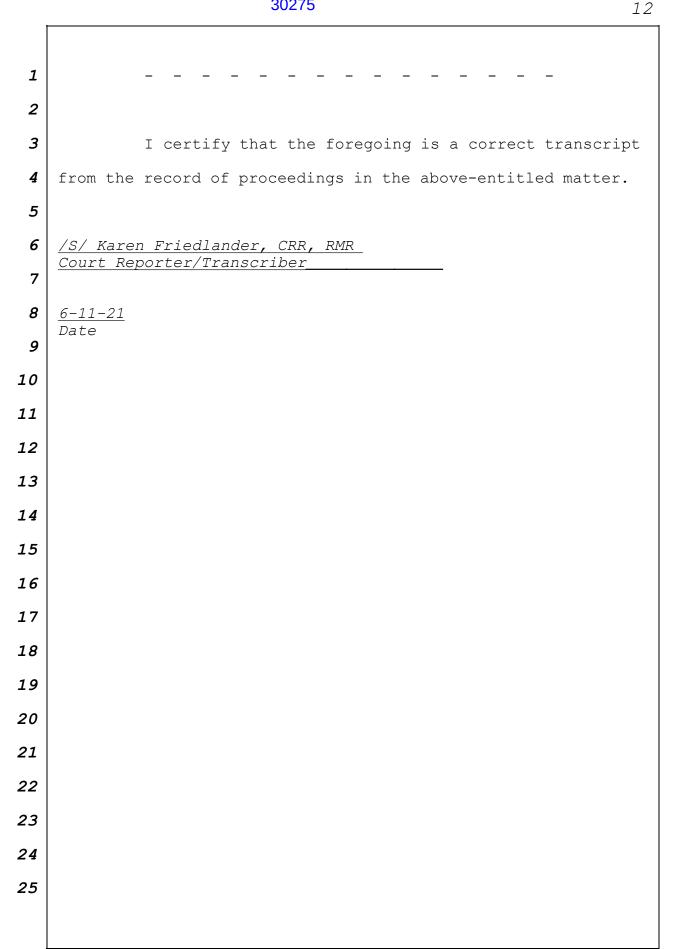
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They never said they were seeking 90 days. That's why our
    letter was mute on that. In fact, the insert on the
    wholesaler's position was also viewed on timing because we
    similarly did not discuss 90 days with those defendants. And
    although I was not at the last CMC, Your Honor, because I was
    in a deposition, Your Honor addressed the merits of the
    requests, as I read in the transcript, but did not reach the
    issue of timing.
             So we did not waive anything at the CMC in our
    position -- in our view, Your Honor.
             THE COURT: Right.
             MR. STANOCH: That's all. Thank you, Your Honor.
             THE COURT: Okay. All right. Anything else,
    Ms. Richer?
             MS. RICHER: Yes, Your Honor, very briefly. This is
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    Ms. Richer.
             You know, it is true that the original order entered
    by Judge Schneider last year did not provide for a 90-day
    period, but I think even plaintiffs had forwarded Your Honor
    the Court's order shortly after that when we fought about this
    issue with plaintiffs then that extended our timeline and
    directed the pharmacies to make a good faith effort to make
    rolling productions starting 30 days out.
             So that's simply what we've offered here.
             We did not think that this would be something that
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1 was controversial and had it been, we certainly would have 2 expected plaintiffs to say something at the last case 3 management conference where it had been briefed in our papers. You know, regarding the inference that the pharmacies 4 5 have, you know, been sitting on this for six months, that the 6 original draft was sent to us in December 2020, the Court 7 has -- had plaintiffs note several times that the original draft was sent us in December of 2020. Certainly the Court 9 knows the process that it's taken to get here. 10 These requests were not final until just before the 11 conference. They are final now. We have reached an agreement 12 That took quite a bit of work. And we're working on 13 collecting the documents. 14 Our proposal for 60 days, with rolling production to 15 start 30 days out, is a good faith attempt to address 16 plaintiffs' concern while still making sure that we have the 17 time to track down some of the best-near things to track down 18 here now that we know exactly that we're looking for. 19 THE COURT: All right. 20 Anything else, Mr. Geoppinger? 21 MR. GEOPPINGER: Nothing from wholesalers, Your 22 Honor. 23 All right. I'll grant the request for 60 THE COURT: 24 days with rolling production to commence within 30 days of

entry of the order. We'll send the order down for docketing

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    today, and so the clock should start running.
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             I'm sensitive to what you have to say, Mr. Stanoch,
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    but I also understand that these matters are enormously
    complex and time-consuming, and I just want to get the matter
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             That's why we have this call.
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 6
             I'm sorry I didn't address it at the conference call
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    we had last week and that we had to conduct a separate call
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    today to resolve the matter. But I think this is an
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    appropriate compromise, that is, 60 versus 90 and 30, and
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    hopefully this production won't encounter any difficulty -- so
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    put it that way -- but we'll see.
12
             And so we'll issue the order today, those requests
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    are approved, and the defendants can start on working on their
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    production.
15
             Is there anything else to address today?
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             MR. STANOCH: David Stanoch, Your Honor.
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             No, Your Honor, not from plaintiffs' perspective.
18
    And we understand and thank you for scheduling this call
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    promptly, Judge.
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             THE COURT: Okav. Yeah.
21
             MS. RICHER: We echo the thanks, Your Honor.
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             THE COURT: Okay. Well, thank you all very much for
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    being available on short notice and we'll issue the order.
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             Thank you.
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             (11:13 \text{ a.m.})
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